3/2/99 #18



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CITY OF PASO ROBLES

February 8, 1999

TO:ALL CITY COUNCIL MEMBERSFROM:PETE DAKIN

Dear Council Members,

I know our city leaders are committed to growing our community's base of industrial and commercial companies. Prior to coming to Paso Robles, I worked as a commercial real estate agent specializing in industrial properties with Grubb and Ellis. I've leased and sold millions of square feet to industrial and R&D users. In Paso Robles, I sold the old CTS building and the lots to Hogue Grips and Howard Products. Bryan Beckham, with Hastings Enterprises, is the most active commercial realtor in Paso Robles. The two of us believe we have information that would add value to the discussion regarding recruiting industrial companies to Paso Robles.

We are offering to do a presentation to the Council during one of your regular upcoming meetings. Our presentation would be in the 15-20 minute time frame and we would be willing to respond to any questions after the talk. Please let us know as soon as possible and we will be ready to go at your convenience.

Sincerely,

Pete Dakin

cc: Jim App